



Leaders By Performance



Brian L. Lightle, CCIM **President/Broker**

PROFESSION:

President/Broker handling all aspects of Commercial Real Estate Services in the Office, Industrial and Retail arenas from August 1996 to present with LIGHTLE COMMERCIAL, INCORPORATED, Melbourne, Florida.

Commercial Real Estate Broker/Leasing Agent from March 1988 to August 1996 with Corporate Property Group, Inc., Melbourne, Florida, Vice-President/Partner - January 1991 - December 1994.

Expert Broker/Leasing Agent with over eighteen years experience leasing/selling office, industrial and shopping center related real estate throughout the State of Florida. Professional services include Marketplace Research, Marketing of Commercial Properties including Direct Canvassing and Prospecting, Tenant Representation Service, Presentation of Property/Proposals, Negotiation of Terms, Conditions, Lease Documents and Sale Contracts, and Consulting for all aspects of Office, Industrial and Retail related real estate.

Currently responsible for marketing of numerous office, industrial and retail properties throughout Brevard and Indian River Counties and overseeing the marketing efforts of team members Rob Beckner, Bryan Ridgley, Jeff Robison and Karen Jackson.

Represent H&R Block Franchisees throughout the State of Florida. Also represented Beef O'Brady's in South Florida, Access Home Health Care throughout Florida and several others.

Over the last eighteen plus years, personally leased or sold over 3,000,000 square feet of office, industrial and retail space in more than 1250 transactions.

Prior to joining Corporate Property Group, Inc. in 1988, spent five (5) years in the Financial Services field with Merrill Lynch, Thomson McKinnon and Sun Bank.

EDUCATION:

- Bachelor of Science in Financial Management—Florida Southern College, 1983
 - Senior Class President
 - Who's Who Among American Colleges and Universities
- Certified Commercial Investment Member (CCIM) Designee—1996
- Successfully completed five-phase program and final examination from Investment Real Estate Institute.

ORGANIZATIONS: (Past and Present)

- Melbourne/Palm Bay Area Chamber of Commerce - Past-Chairman
- International Council of Shopping Centers
- Economic Development Commission of Florida's Space Coast - Chair 1998/1999
- Commercial Investment Real Estate Institute
- Rotary Club of Indialantic, Florida - Past President
- Founders Forum—Board of Directors

AWARDS/DISTINCTIONS:

- Small Business Person of the Year - 1993
 - Chosen by the Melbourne/Palm Bay Area chamber of Commerce
- Expert Witness - 1997
 - Qualified in Circuit Court of Brevard County, Florida