



Leaders by Performance

Robert P. Beckner **Vice President, Office and Industrial Properties**



PROFESSION:

Vice President/Associate handling all aspects of commercial real estate services in the office and industrial arenas with LIGHTLE COMMERCIAL, INCORPORATED, Melbourne, Florida. Prior to joining LIGHTLE COMMERCIAL in 2001, Rob spent four years in retail sales management in the Melbourne, Florida area.

Professional services focus primarily on the marketing of office and industrial related commercial real estate in the Brevard County/Space Coast area. Presently responsible for assisting in the leasing and/or sale of fifty (50) properties in the Brevard and Indian River County areas. These properties are marketed through numerous activities consisting of cold calling, door knocking, community involvement, and general market awareness. These fundamentals are proven tools in leading the Brevard County Commercial Real Estate Market.

Over the last six years personally leased and sold over \$31,000,000.00 and leased over 800,000 square feet of office and retail space throughout Brevard County. Of these deals have tenant represented names such as Space Coast Harley Davidson, Modus Operandi, Edward Jones, and XL Tech Group to name a few.

EDUCATION:

Brevard Community College - Associate of Arts - 1998

ORGANIZATIONS: (Past and Present)

- ◆ Melbourne / Palm Bay Area Chamber of Commerce
- ◆ 2001-2003 Chamber Ambassador (Two time winner Ambassador of the Month)
- ◆ 2001-2005 Member Chamber Leads Club
- ◆ 2002-2006—Chamber Golf Committee/2003 Chairman
- ◆ 2005—Leadership Development Board
- ◆ Professional Leads Club Member
- ◆ International Council of Shopping Centers
- ◆ Economic Development Commission of Florida's Space Coast
- ◆ Melbourne Main Street Member and past Board Member
- ◆ Downtown Melbourne Economic Redevelopment Committee Member
- ◆ Melbourne Arts & Crafts Festival Patron
- ◆ Boy Scout Development Board
- ◆ Eagle Scout